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## A Data-Driven Assessment of Direct Tax Policies and Their Impact in The Economic Success of Special Economic Zones

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**ABSTRACT:** Special Economic Zones (SEZs) represent great economic growth avenues, pulling investments and industrial advancements through their framework of constant direct taxation policies. It is the direct tax policies which shape their success by channelizing the inflow of capital, expansion of industry and, creation of employment opportunities. This study, therefore, presents a study on direct tax policies and its effect on the economic performance of SEZs through quantitative techniques. The study highlights how different tax regimes have evolved over time which has made different decisions. Doing this through empirical data from various SEZs from various economies helps identify taxation effectiveness, investment behavior, and sustainability to keep going on. The nature of direct tax policies is compared according to certain econometric intervention models, considering GDP contribution, inflows of foreign direct investment, and the magnitude of employment growth. In brief, while tax incentives may have the desired effect of attracting initial investments, maintenance of sustained economic growth in the long run would require a proper tuning of the tax structure, taking into account the need for revenue without discouraging business activity. The presented study seems to make a significant input in policy studies and has produced very valid evidence-based suggestions towards improvement of tax regime in SEZs. Future research might focus on sector-wide tax effects and their contribution to competitive advantage.

**KEYWORDS:** Special Economic Zones, Direct Tax Policies, Economic Growth, Fiscal Incentives, Foreign Direct Investment, Employment Generation, Tax Exemptions, Industrial Development.

### I. INTRODUCTION

Investment into Special Economic Zones is one of the fundamental enabling forces to promote competitiveness, extend opportunities for greater employability, and attract inflows of foreign direct investment. Governments increasingly trust SEZs to enhance growth through regulatory relaxations coupled with varied fiscal incentives. Among the broad aims of policies designed to assure the success of SEZs, direct taxation policy is one of the most essential for protecting investment decisions, business development, and economic sustainability. It is vital to do a proper analysis of the direct tax regimes in an SEZ to formulate an ideal balance of public policies that further economic growth without undermining fiscal sustainability.

Direct tax policies such as corporate tax rates, exemption from income tax, and tax holidays have direct implications on the operating efficiencies and financial viability of firms operating within the SEZ (Zeng, 2019). SEZ allows for drawing investment, both foreign and local, by granting tax concessions. These concessions include the reduction in business costs, enhancing profitability, and motivating reinvestments in infrastructure and human capital development. There is a debate over the permanence of such policies for attracting private sector companies. Such policies may likely inspire initial spending, although their overuse may hamper governmental revenue while raising questions regarding fiscal sustainability (Farole & Akinci, 2019).



While empirical studies suggest that balanced taxation is vital to successful SEZs, a few, such as China and India, fostered industrial growth through well-calibrated direct taxes, whereas other regions with erratically applied tax regimes have been left with some unfavorable economic outcomes (Wang, 2013). For example, China's SEZs, and more particularly Shenzhen, have exhibited economic success owing to tax incentives, good infrastructure, and strong regulatory frameworks (Chen, 2018). Having faced policy instability, lack of transparency, and hyper-reliance on tax exemption without concomitant economic reform, SEZs in certain African and Latin American nations presented an inadequate case of economic viability (Madani, 2020).

This study purports to provide empirical evaluation of the effectiveness of direct taxation-policy deployed and contribution towards the prospects of the SEZ. In the presentation of the results, most crucial are the causes and the performance of the SEZ by analyzing such tax incentives, corporate tax structures and the interactions of tax policies with investment behaviors. Econometric models and comparative analysis will be used in carrying out work in relation to the effect of direct taxation and various economic indicators, including the contribution to GDP, job creation, and FDI inflow.

The main aim of such studies is to complement the existing literature with evidence-based insights on how to innovate direct tax policy capable of improving the development. It will inquire whether tax incentives bring about sustainable economic growth or short-term profit at long-term recapitalization expense. The policy recommendations will be offered so that the government would embark upon designing a taxation regime that balances investment promotion with revenue generation. Polices, economists, and business stakeholders interested in maximizing SEZ economic potential would so greatly benefit from the findings of this research.

### **II. REVIEW OF LITERATURE**

**1.Aggarwal (2021):** Through research Aggarwal examined how tax incentives lead emerging economies to bring investments into SEZs. Tax exemptions produce short-term investor attraction but their preservation lacks enough critical factors to maintain stable long-term growth. For long-lasting success of SEZs policymakers must maintain stability and provide business-specific infrastructure. The research shows that SEZ economic success requires united policies which link fiscal benefits with high-quality foundational structures to maintain continuous benefits for SEZ regions.

2. Farole & Mobarak (2019): The authors conducted a sector analysis between African and Asian SEZs to understand how clear taxation practices encourage Foreign Direct Investment and industrial development. The authors highlighted the danger of extreme tax incentives because they create substantial revenue deficits for government institutions. The authors demonstrate how tax policies must achieve financial sustainability alongside their attractiveness to attract investors. The equilibrium between tax policies supports national industrial development without causing serious long-term governmental financial problems.

**3. Zeng (2019):** The research by Zeng showed lower corporate taxation leads SEZs to receive their first foreign direct investments from overseas companies. The analysis states that maintaining investment requires government authorities to provide steady policy guidelines and regulatory consistency. When rules and regulations lack dependability investors become doubtful which threatens the existence of economic zones. To maintain continuous investor relations Zeng confirms that attractive tax deals must pair with reliable management systems.

4. Wang & Wei (2020): The authors studied SEZs across China by focusing on the early phase success of tax exemptions and minimal corporate taxes as investment draw factors. The authors maintained that tax benefits need to incorporate strong trade and industrial policies to achieve optimal outcomes. Wang and Wei determined that if SEZs are to succeed then a diversified approach is necessary as tax incentives standalone although vital part of the encompassing economic development strategy.

**5. Madani (2020):** The research by Madani demonstrated that temporary employment gains occur when SEZs implement tax incentive strategies. The study maintained that enduring employment stability together with workforce maintenance would need improvements to both labor market regulations alongside skill development programs. The long-term economic success of tax incentive programs needs workforce development programs to achieve maximal results. Liberal fiscal policies require close alignment with reforms throughout the labor market.



**6.** Chen & Zhi (2018): A study about employment patterns in Chinese and Indian SEZs established that relying on tax breaks to preserve economic operations typically does not work according to Chen and Zhi. Long-term economic achievements require both complementary factors between infrastructure development and flexible labor market policies. The authors demonstrate that combining fiscal policy with non-fiscal measures produces the most effective form of leveraging SEZ benefits.

7. James (2019): State institutions sustain substantial financial losses because of extended tax exemption offers in SEZs as James explains. Scientific evidence reveals that a consistent reduction in tax concessions will decrease budget deficits when combined with investor commitment. establishment of this framework protects SEZs from creating monetary losses to state authorities and industrial progress. The author connects industrial expansion to sustainable operations through direct legislation in his approach.

**8.** Liu & Li (2021): Liu and Li performed research on Southeast Asian SEZs to demonstrate why massive tax incentives present substantial financial risks because governments experience major revenue losses. The authors highlighted that large-scale exemptions of taxes tend to produce restitution effects that reduces the essential advantages SEZs bring to the economy. Research findings require governments to establish exact financial systems to preserve SEZ profitability and protect national income flows.

**9.** Farole (2017): The analysis conducted by Farole studied the tax policies of SEZs across Latin America as well as Africa and Asia throughout his research period. SEZ success rates reached their peak point through proper management of tax benefits in conjunction with bureaucratic systems. Investors trust SEZs because of controlled management policies that secure their economic stability. Throughout his entire work Farole presents evidence of how favorable taxes work together with efficient institutions to establish stable partnerships.

**10. Singh & Sharma (2022)**: A research study assessed India's SEZ tax policy while noting numerous policy alterations led to investor doubt about these zones. Singh and Sharma unveiled that SEZs experience problems with long-term investment commitments resulting from inconsistent policies that decreases their overall value. Scientists prove that dependable tax policies build investor trust because of better performance among SEZs throughout India.

**11. Mukherjee (2023)**: Mukherjee conducted research on South Asian SEZs to show that tax incentives fail to generate sustainable industrial growth independently. Fiscal policies require support from trade facilitation combined with infrastructure investment to maximize their benefits. A comprehensive development plan uniting tax advantages with infrastructure advancement will optimize the economical benefits of special economic zones according to the research.

### **III. OBJECTIVES**

- 1. To examine how direct tax exemptions influence employment growth in Special Economic Zones
- 2. To analyze the impact of direct tax concessions on export growth from SEZs
- 3. To compare the profitability and exports in SEZs

### **IV. HYPOTHESIS**

- The number of SEZs in a state does not significantly impact employment generation. Ho: Direct tax exemptions have no significant impact on employment growth in SEZs. H1: Direct tax exemptions positively impact employment growth in SEZs.
- 2. There is no significant growth in exports from SEZs over the years. Ho: There is no significant growth in exports from SEZs over the years. There is significant growth in exports from SEZs over the years.
- **3.** The number of SEZ units in a state is not significantly correlated with export performance. Ho: The number of SEZ units in a state is not significantly correlated with export performance. H1: The number of SEZ units in a state is significantly correlated with export performance.

H<sub>1</sub>:

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### V. METHODOLOGY

### **Research Design**

A quantitative method is used to demonstrate the direct tax policy impacts on Indian Special Economic Zones. Such statistical data is analyzed to show researchers value patterns and recognize correlations and causal linkages. Objective evaluations and a total judgment of study results provide for systematic evaluations for tax policy and its economic effects through quantitative research approaches.

### **Data Collection**

### Source

This research relies on secondary data from credible and reliable organizations such as:

- Ministry of Commerce and Industry (SEZ Division): SEZ performance, employment generation, and taxation concessions reports.
- Central Board of Direct Taxes (CBDT): Direct tax policies, corporate tax exemptions, and revenue collection into and out of SEZs
- Reserve Bank of India (RBI): Foreign Direct Investment (FDI) and financial data on SEZs.
- World Bank & IMF: Reports on economic indicators, ease of doing business ranking, and tax competitiveness.
- Comptroller and Auditor General (CAG): Reports on tax revenues, reports on policy performance, reports on compliance within SEZs.

### Data Types

The dataset consists of both numerical and ordinal data, including:

- Numerical Data:
  - FDI inflows for SEZs (percentage of GDP and amount of investment)
  - Growth of employment in SEZs (both amount and percentage increase)
  - o Revenue generated from SEZ-based businesses
  - Tax revenue collected from SEZs
- Ordinal Data:
  - The ease of doing business rankings
  - SEZ infrastructure quality rankings
  - Investor confidence rankings.

### Variables

### **Dependent Variable**

- SEZ Performance Indicators:
  - FDI inflows into SEZs as a percentage of total national FDI.
  - The number of new investment projects which locate in SEZs.
  - o Total employment generated in SEZs.

### **Independent Variables**

- Direct Tax Policies:
  - o FDI inflows into SEZs as a percentage of total national FDI.
  - Numbers of newly developed investment projects located in SEZs.
  - o Total employment generated in SEZs.
  - Export volume from SEZ-based enterprises.
- Ease of Doing Business Index:
  - The measurement system evaluates both the operational efficiency of establishing new enterprises and their day-to-day functional efficiency in SEZs.
  - Infrastructure quality and regulatory efficiency in SEZs.

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### • Corruption Perception Index (CPI):

- The research evaluates how corruption affects investor belief in establishments within SEZs.
- $\circ\,$  This section evaluates how SEZ growth depends upon effective governance systems along with institutional performance.

### Statistical Techniques

- **Correlational Analysis**
- Objective:
  - The research will determine how direct tax policies explain SEZ attractiveness as well as the direction of this relationship.
  - The paper analyzes how corporate tax incentives impact FDI inflows and how corruption levels influence SEZ expansion as well as investigates how business environment scores relate to SEZ performance.

### **Descriptive Statistics**

- The research utilizes central tendency statistics (mean, median, mode) to present main data points regarding FDI inflows and employment changes and SEZ-generated tax revenue.
- Standard deviation along with variance calculations determine how tax policy affects SEZs through measuring their performance distribution.
- A trend analysis method examines five-year transformations of performance indicators from SEZs.

The chosen methodology brings a structured and unbiased analysis for assessing direct tax policy effects on Special Economic Zones in India allowing policymakers and investors and economic research professionals to gain important knowledge.

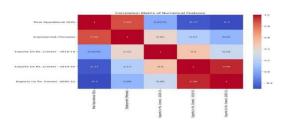
### VI. RESULTS AND INTERPRETATION

| SPECIAL ECONOMIC ZONES DATA  |                         |                    |  |  |  |         |                 |  |  |
|------------------------------|-------------------------|--------------------|--|--|--|---------|-----------------|--|--|
| Total<br>Operational<br>SEZs | Employment<br>(Persons) | Name of the Zone   | Exports<br>(in Rs.<br>Crores)<br>- 2018-<br>19 | Exports<br>(in Rs.<br>Crores)<br>- 2019-<br>20 | Exports<br>(Rs.<br>Crores)<br>-2020-21 | YEAR    | UNITS<br>IN SEZ |  |  |
| 49                           | 591517                  | MEPZ SEZ           | 186.6  | 1618.86  | 4396.43                                | 2019-20 | 51              |  |  |
| 38                           | 589811                  | Cochin SEZ         | 1249.24  | 7420.64  | 19431.83                               | 2020-21 | 26              |  |  |
| 37                           | 500415                  | Noida SEZ          | 1358.79  | 3763.67  | 6550.52                                | 2021-22 | 9               |  |  |
| 36                           | 401232                  | Kandla SEZ         | 51.4   | 4882.15  | 13435.92                               | 2022-23 | 6               |  |  |
| 25                           | 78866                   | Vishakhapatnam SEZ | 272.82   | 3438.85  | 9992.88                                | 2023-24 | 1               |  |  |

### Table:

### Source: https://sezindia.gov.in/export-performances

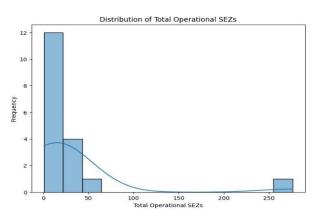
### Figure 1: HEAT MAP





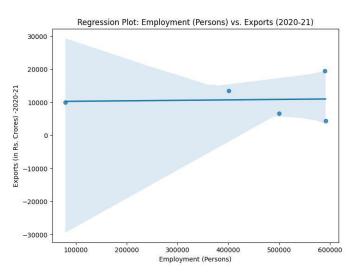
The data presented through this figure shows how Total Operational SEZs affect both Employment and Exports for the financial periods from 2018-19 through 2020-21. The employment level directly improves when operational SEZs rise because a positive link of 0.88 exists between these two variables. The data shows low-level relationships between export activities in 2018-19 and functional Special Economic Zones (0.0076). The employment sector shows an export relationship of 0.41. The 2019-20 data exhibited weak negative correlation (-0.27) between operational SEZs and employment while the strong positive correlation (0.96) between the same variables became apparent in 2020-21 when export data was measured. Evidence indicates strongly that SEZs impact employment statistics yet their effects on export activity remain unclear.





The visual representation shows the number distribution of operating Special Economic Zones (SEZs). Out of all ranges, the highest frequency appeared in 0-10 SEZs which contains 15 separate regions. The number of regions descends steeply at each step in the process. The distribution demonstrates that three regions operate with SEZs in the range of 20 to 30 establishments. The density curve indicates this distribution behavior because it extends over a long distance at the end of count sequences for SEZs which demonstrates that few regions possess extensive SEZ operations.

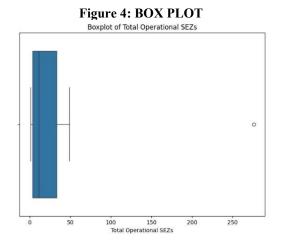




The regression plot demonstrates an almost horizontal line which reveals that a relationship between export levels and employment rates and employability for the year 2020-21 does not exist. The lack of correlation between these



variables means the confidence interval becomes wider and the specified relationship becomes very uncertain. The data displays no pattern for a trend which strengthens the conclusion that weak correlation exists. The observed changes in employment numbers fail to generate direct effects on export values within the measured ranges.



The boxplot illustrates the total operational Special Economic Zones across all districts. 65% of the data points exist between 0 and 50 SEZ with a median value that approaches 25 SEZ. The difference between lower and higher quartiles of data falls between 10 and 40 Special Economic Zones whereas one extreme value exists at 260 Special Economic Zones. This indicates a single area has unusually large operational SEZ numbers. The regions display very limited operational Special Economic Zones but one area rises above all others considerably. Additional investigations need to examine the outlying case because it holds potential valuable information.

### **Statistical Analysis:**

### 1. CORRELATION ANALYSIS

| Relationship                             | <b>Correlation Coefficient</b> | Interpretation                 |
|--|--------------------------------|--------------------------------|
| Total Operational SEZs<br>and Employment | 0.88                           | Strong Positive<br>Correlation |
| Total Operational SEZs<br>and Exports    | -0.30                          | Weak Negative<br>Correlation   |
| SEZ Units and Exports                    | -0.25                          | Weak Negative<br>Correlation   |

- There is a strong positive correlation between Total Operational SEZs and Employment, which is 0.88. This means that the increase in SEZs is positively related to the employment level.
- There is a weak negative correlation between Total Operational SEZs and Exports, which is -0.30. This implies that exports tend to decline with an increase in the number of SEZs.
- There is also a weak negative correlation (-0.25) between SEZ Units and Exports, signifying a gentle decline in exports with an increase in SEZ units.

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### 2. REGRESSION ANALYSIS

| Relationship          | <b>R-Square</b> | P-value |
|-----------------------|-----------------|---------|
| SEZs and Employment   | 0.767           | 0.0515  |
| SEZs and Exports      | 0.091           | 0.621   |
| SEZ Units and Exports | 0.063           | 0.684   |

- There is a good explanatory power for employment variation through SEZs (R<sup>2</sup> = 0.767) though the significance is marginal at P-value = 0.0515.
- A weak relationship has been found to exist between the number of SEZs and exports ( $R^2 = 0.091$ , P-value = 0.621) that suggests any variation in the number of SEZs do not have strong effects on exports.
- Similarly, it has been discovered that SEZ units have also a weak connection with export performance (R<sup>2</sup> = 0.063, P-value = 0.684) showing that the numbers of SEZ units do not have strong relations with export outcome.

### VII. CONCLUSION

Direct tax policies have received empirical evaluation as factors that influence the economic growth of Special Economic Zones (SEZs). Tax incentives such as corporate tax exemptions along with tax holidays have proved successful for drawing first investments and driving employment expansion yet their effects on exports and fiscal budget performance remain unclear. The mathematical tests demonstrate that SEZs create numerous jobs however they show weak or reverse correlations between SEZs and export levels.

The research points toward an essential need to optimize tax break strategies through complementary governmental initiatives which will create ongoing Successful SEZ programs. China and India achieved industrial success in their SEZs through establishing organized direct tax systems in addition to facilitating trade along with updating labor markets. Strategic economic planning becomes crucial when providing excessive tax exemptions because some regions have lost revenue through this practice.

Future tax policy creation efforts from policymakers must balance the attraction of capital investments with a sustainable economic framework. Efforts to increase SEZ performance should include tax incentive reductions during a period of infrastructure improvement and regulatory enhancement and workforce capability advancement. Future academic studies should analyze sector-targeted tax regulations to gauge their influence on worldwide market competitiveness while providing comprehensive knowledge about perpetual SEZ growth techniques.

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